

EFERT Result Review - 1QCY24



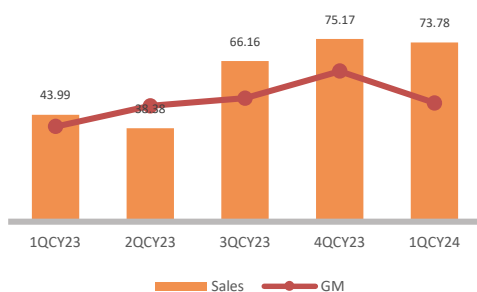
Thursday, April 18, 2024

| Rupees' millions | 1QCY24 | 1QCY23 | YoY | CY23 | CY22 | YoY |
|------------------------------|---------------|---------------|-----------------|---------------|---------------|----------------|
| Net Sales | 73,783 | 43,991 | 67.7% ▲ | 223,705 | 157,017 | 42.5% ▲ |
| Cost of Sales | -51,266 | -33,216 | 54.3% ▲ | -151,407 | -114,170 | 32.6% ▲ |
| Gross Profit | 22,518 | 10,775 | 109.0% ▲ | 72,297 | 42,847 | 68.7% ▲ |
| SG&A Expenses | -5,494 | -3,022 | 81.8% ▲ | -17,060 | -12,103 | 41.0% ▲ |
| Other Expenses | -1,084 | -1,244 | 12.9% ▼ | -7,347 | -3,886 | 89.1% ▲ |
| Operating Profit | 15,940 | 6,508 | 144.9% ▲ | 47,890 | 26,858 | 78.3% ▲ |
| Other Income | 1,286 | 717 | 79.4% ▲ | 3,714 | 2,325 | 59.7% ▲ |
| Finance Cost | -160 | -435 | 63.1% ▼ | -1,911 | -2,622 | 27.1% ▼ |
| Profit Before Taxation | 17,066 | 6,790 | 151.3% ▲ | 49,693 | 26,562 | 87.1% ▲ |
| Taxation | -6,282 | -2,386 | 163.3% ▲ | -23,502 | -10,558 | 122.6% ▲ |
| Profit After Taxation | 10,784 | 4,404 | 144.9% ▲ | 26,191 | 16,003 | 63.7% ▲ |
| Earnings Per Share | 8.08 | 3.30 | 144.9% ▲ | 19.61 | 11.98 | 63.7% ▲ |
| Dividend | 8.00 | 3.50 | 128.6% ▲ | 20.50 | 13.50 | 51.9% ▲ |
| Bonus | - | - | | - | - | |

Closing Period: 02 May 2024 - 03 May 2024

| | | | | | | |
|----------------------------|--------|--------|--------|--------|--------|--------|
| Gross Margin | 30.5% | 24.5% | 6.0% ▲ | 32.3% | 27.3% | 5.0% ▲ |
| SG&A Expenses to Sales | -7.4% | -6.9% | 0.6% ▲ | -7.6% | -7.7% | 0.1% ▼ |
| Other Income to Sales | 1.7% | 1.6% | 0.1% ▲ | 1.7% | 1.5% | 0.2% ▲ |
| Ex. Gain / (Loss) to Sales | -7.4% | -6.9% | 0.6% ▲ | -7.6% | -7.7% | 0.1% ▼ |
| Effective Taxation | -36.8% | -35.1% | 1.7% ▲ | -47.3% | -39.8% | 7.5% ▲ |
| Net Margin | 14.6% | 10.0% | 4.6% ▲ | 11.7% | 10.2% | 1.5% ▲ |

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

